



*Health Reform Concept:
Safety Net Integrated Delivery Networks
LA Chamber of Commerce
July 10, 2009*

Topics

- COPE Health Solutions
- Need for Health Reform in the Safety Net
- Opportunities for Change
- Proposed Strategy
- Integrated Delivery Network
- Current IDN and Program Sites
- Organizations in Support of the IDN Concept
- Moving Forward

COPE Health Solutions

- **501 (c) 3 corporation**

- **Our Mission**

Make Communities Healthier

- **Our Vision**

To be recognized as the premiere source of services that drive change, motivate action, and build businesses in the complex healthcare environment

Operational Divisions

- **Health Workforce Transformation (HWT)**

Linking healthcare providers with tomorrow's pipeline of health professionals

- **Health Systems Integration (HSI)**

Creating systems of continuous and coordinated care

- **Consulting**

Informing and designing sustainable solutions through evidence-based practices and operations experience

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Need for Health Reform in the Safety Net

- Fragmented system of care
- Lack of care coordination
- Decreasing inpatient capacity
- Increasing chronic disease burden
- Misaligned financial incentives
- Gap in financial sustainability

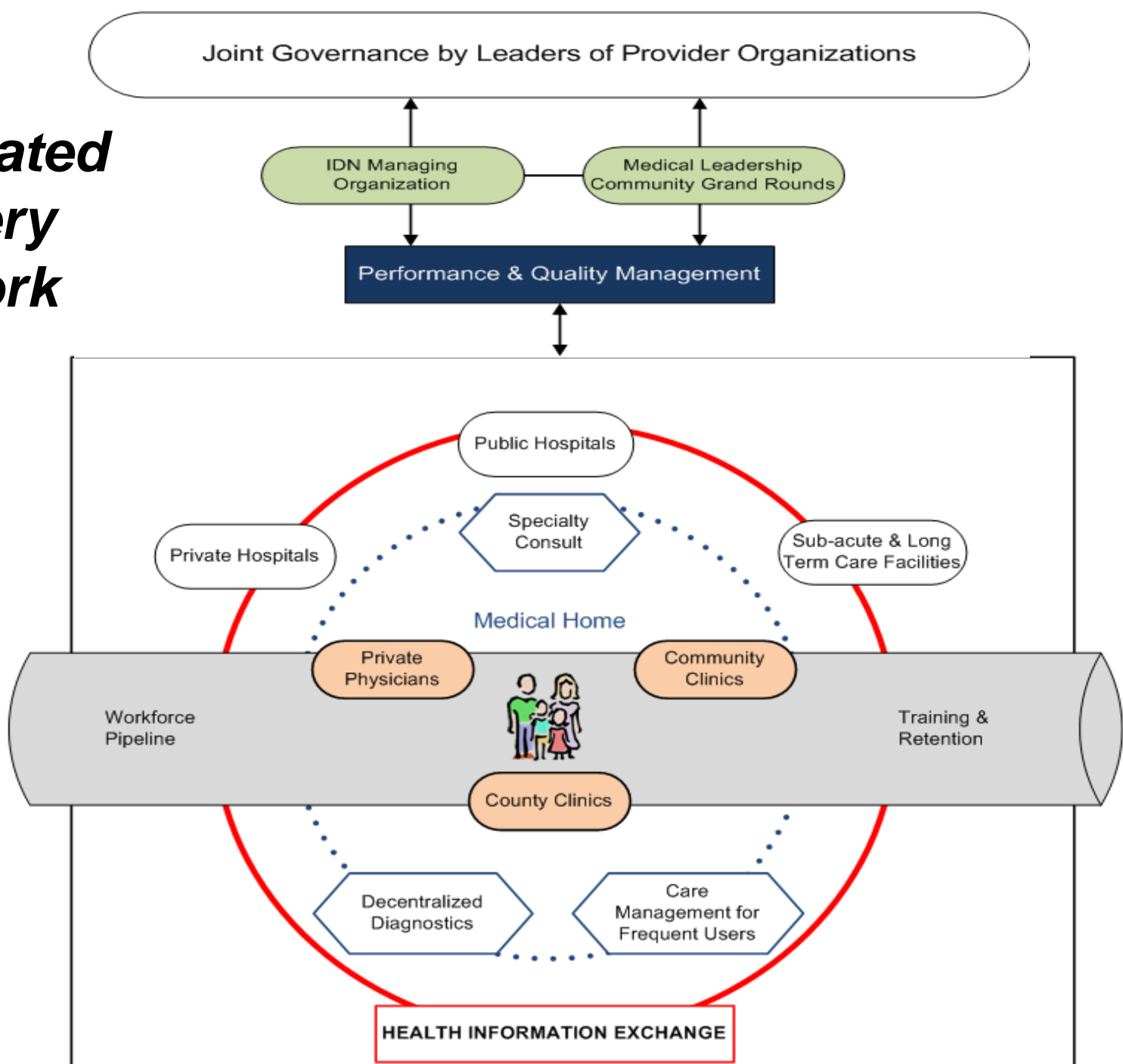
Opportunities for Change

- Connect public and private sectors
- Align financial incentives and ensure parity in health care access and outcomes
- Shift towards primary and preventive model of care
- Build and sustain a strong workforce
- Maximize efficient use of resources

Proposed Strategy

- Create new provider class of Integrated Delivery Networks:
 - Public-private network of providers encompassing the full continuum of care
 - Joint governance structures
 - Primarily serves uninsured and underinsured patients
 - Focus on primary care and care coordination
- Use bundling/capitation to realign financial incentives and encourage coordination
- Leverage health information technology
- Create system to ensure accountability and transparency for improving quality and reducing costs

Integrated Delivery Network



Current IDN and Program Sites

- Integrated Delivery Networks
 - LAC+USC Camino de Salud Network
Los Angeles, CA
 - Kern Medical Center Health Plan
Kern County, CA
- Care Management
 - Long Beach Memorial Medical Center
Long Beach, CA
 - Kaiser Los Angeles Medical Center
Hollywood, CA
- Provider Practice Redesign
 - Long Beach Coalition
The Children's Clinic, Westside Neighborhood Clinic, Harbor UCLA Medical Center (HUMC)
 - Westside/South Bay Coalition
Venice Family Clinic, Westside Family Health Center, South Bay Family Healthcare Center, HUMC
- Medical Home Assignment/Patient Flow Redesign
 - Access to Care Coordination Initiative
San Diego, CA

Organizations in Support of IDN Concept

Hospitals and Hospital Systems

- Alameda County Medical Center
- Citrus Valley Health Partners
- Barlow Respiratory Hospital



Federally Qualified Health Centers & IPA/Medical Groups

- American Indian Healing Center
- Cleaver Family Wellness Clinic
- Clinica Msr. Oscar Romero
- JWCH Institute, Inc.
- LA Christian Health Centers
- QueensCare Family Clinics
- National Health Services, Inc.
- Rodney Hood, MD, President, Multicultural IPA
- Saban Free Clinic
- San Ysidro Health Center



Other Health Care Organizations & Key Supporters

- Brian Preswitch – Community clinic physician
- Center for Health Professions
- East Kern County Integrated Technology Association
- Kay Institute for e-Health Research
- Dean Carmen Puliafito, USC Keck School of Medicine
- Partners in Care Foundation
- Supervisor Michael Rubio, Kern County – 5th District Supervisor



Moving Forward

- Continue to solicit feedback from diverse stakeholders
- Rally stakeholder support
- Influence policy language at the state and federal level
 - Introduce amendment to House Bill
 - Work to add language to Senate Finance and HELP bills
 - Work with state on Waiver

Contacts

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